



Founded in  
1997

# HIGH STREET CAPITAL

Equity, Experience and Ideas for Middle Market Businesses

Investment Criteria	Industry Focus	Transaction Types
Revenues: Up to \$100mm	Outsourced Business Services	Control and Non-Control Acquisitions
Cash Flow: Up to \$10mm	Value-added Distribution & Logistics	MBOs/Recapitalizations
Platforms: East of the Rockies	Niche Manufacturing	Growth Equity
Add-Ons Throughout the U.S.		

**We are business builders.** We are dedicated to and passionate about finding differentiated companies and fundamentally improving them. We back this strategy with our own personal capital.

**Our approach starts with recognizing opportunities to improve selected businesses within our market.** It includes a willingness and ability to offer flexible and creative solutions to business owners looking for liquidity.

**Flexibility:** One size doesn't fit all. We recognize that every business is different and we will work diligently with owners and senior managers to customize a transaction.

**Experience:** With over 80 years of combined experience addressing the challenges unique to middle market companies as C-level managers, trusted advisors and patient investors, High Street Capital's team is able to provide creative solutions and intelligent, strategic counsel to its business partners.

**Partnership:** Our job is making our portfolio company management teams successful. In so doing, we will serve our investors well. We value incentives through equity participation for all key members of the management team so that the interests of all parties are aligned.

## Investing Team

### Joseph R. Katcha

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### Robert S. France

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### Andrew C. Simmons

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### Charles W. Bossart

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### Rachel F. Morrison

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## Operating Team

### Richard D. McClain

Dick@HighStreetCapital.com

- 20 Years CEO/Corporate General Mgmt Experience
- Transportation, Healthcare Services, Aerospace, Energy
- Expertise: Global Sourcing, Sales Force Effectiveness, Strategy, Plant Operations

### Kent C. Haeger

Kent@HighStreetCapital.com

- Business Services, Manufacturing, Distribution, Financial Services
- Expertise: Strategy, Sales & Marketing, Supply Chain